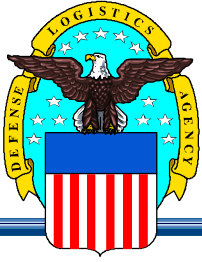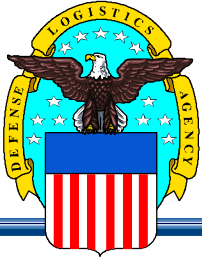# Ideas for MC Utilization at a Large Resident CAO

COL Cerutti
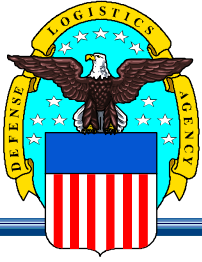
DCMC Environment

- **New Missions**

- **Reduced Resources**

- **Customer Focus**
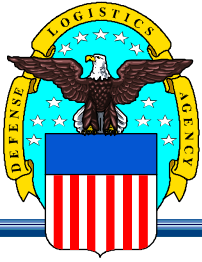
- **Emphasis on ROI**

Vehicles for Change

- **Internal processes: DCMC + DCAA**

- **PROCAS: Contractor + DCMC**
        + DCAA + Selected Customers

- **SPI: PROCAS + All Customers**

PROCAS/SPI Change Board

- **Use a 'Change Board' to:**
  - **Generate ideas for change**
  - **Conduct initial review/rank ideas**
  - **Recommend approach**
    - ➤ **PROCAS**
    - ➤ **SPI**
 - **Manage 'Process Teams'**

Ingredients for Successful MC

- **Contractor Commitment**
- **Customer Commitment**
- **All Stake Holders Represented**
- **CTLs must be senior**
- **CTLs must be empowered**

Raytheon MC Membership

- **Army CTL: Dep PEO Air & Msl Def**
- **USAF CTL: PM AMRAAM**
- **Navy CTL: PM AEGIS**
- **FAA CTL**
- **RES: VP & GM, Dirs of Contracting & PA**
- **DCMC Raytheon: Cdr, Deputy & Group Ldrs**
- **DCAA: Dir of NE District & Resident auditor**
- **Government/Contractor PMs**
- **District SWAT, Legal, & Tech Reps**
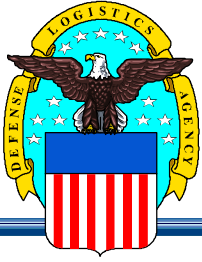
Topics Appropriate for MC

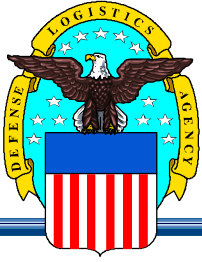# Whatever Interests your Customers!!

Uses of the MC

➢ **Block Changes**

➢ **Business Changes**

➢ **Transition to Commercial Practices**

➢ **Regulatory/Statutory Waivers**

➢ **PROCAS**

➢ **Value Engineering**

➢ **High Level Customer Input**

➢ **Prevention of Contract Creep**

➢ **Contractor/DCMC/DCAA Issues**

➢ **Fringe Benefits: Teaming & Morale**

Thoughts for MC Success

- **Involve customers in concept paper generation**

- **Run MC meetings yourself**

- **Meet often but not too often**

- **Keep MC members updated on concept paper status**

Thoughts for MC Success

- **Be prepared to engage CTLs**

- **Advertise SPI/PROCAS savings**

- **Trust is what will make the MC successful: work on it!!**